



SBA Size Standards

The U.S. Small Business Administration (SBA) has established two widely used size standards: 500 employees for most manufacturing and mining industries, and \$7.0 million in average annual receipts for most non-manufacturing industries. However, many exceptions exist.

The general range of size standards by industry division follows:

Construction – General building and heavy construction contractors have a size standard of \$33.5 million in average annual receipts. Special trade construction contractors have a size standard of \$14.0 million. The size standard for Land Subdivision is \$7.0 million in average annual receipts. The size standard for Dredging is \$20.0 million in average annual receipts.

Manufacturing – For approximately 75 percent of the manufacturing industries, the size standard is 500 employees. A small number have a 1,500 employee size standard and the balance have a size standard of either 750 or 1,000 employees.

Mining – All mining industries, except mining services, have a size standard of 500 employees.

Retail Trade – The size standard for most retail trade industries is \$7.0 million in average annual receipts. A few, such as grocery stores, department stores, motor vehicle dealers and electrical appliance dealers, have higher size standards. None are above \$29.0 million.

Services – For the service industries, the most common size standard is \$7.0 million in average annual receipts. Computer programming, data processing and systems design have a size standard of \$25.0 million. Engineering and architectural services have different size standards, as do a few other service industries. The highest annual receipts size standard in any service industry is \$35.5 million. Research and development and environmental remediation services are the only service industries with size standards stated in number of employees.

Wholesale Trade – All wholesale trade industries have a size standard of 100 employees.

Other Industries – Other industry divisions include: Agriculture; transportation, communications, electric, gas, and sanitary services; and finance, insurance and real estate. Because of wide variation in the industry structure of the industries in these divisions, there is no common pattern of size standards.

Visit www.sba.gov for more information about small business size standards.