Performance Management System

Maryland Transportation Authority Quarterly Report
July 2017
A Message From the Governor

“Our administration is committed to developing innovative solutions that deliver what Marylanders want – an affordable and reliable transportation system. By implementing a comprehensive program of accountability and continual improvements, we will deliver a better transportation system for the citizens of Maryland.”

“This is another step our administration is taking to Change Maryland for the Better!”

– Larry Hogan, Governor

CHANGING Maryland for the Better
The Maryland Department of Transportation and its Transportation Business Units proudly present the official mission statement.

MISSION STATEMENT

“The Maryland Department of Transportation is a customer-driven leader that delivers safe, sustainable, intelligent, and exceptional transportation solutions in order to connect our customers to life’s opportunities.”
My Fellow Marylanders,

I am proud that the Maryland Department of Transportation Excellerator Performance Management System is in its second year. We have made great strides in developing and implementing performance measures, refining strategies and focusing on delivering results for our customers.

Over the past year, we have created more than 150 individual performance measures that touch every aspect of our business throughout the organization. Whether we are building and maintaining our roads and bridges, running safe and efficient bus and rail systems, operating an international port and airport or improving the vehicle and driver registration process for Marylanders, we stand strong in our commitment and responsibility to deliver the best transportation products and services for our customers.

Every quarter we review our progress and share our results online for public inspection and within the organization through a live stream of our quarterly review meeting. This allows all 11,000 MDOT employees the opportunity to see the impact of the work they do each day and how they contribute to running a safe and secure transportation system.

Most importantly, we are delivering results. As we respond faster to customer inquiries, become increasingly efficient in using our resources wisely and provide a stronger foundation for economic development for the state, we will continue to deliver exceptional customer service and create more value for those who live and travel throughout Maryland.

I invite you to continue to review our MDOT Excellerator program as we continue down the path of constant progress towards outstanding results.
“The Maryland Transportation Authority will provide a transportation network of highways, bridges and tunnels where safety, efficiency and excellent customer service are priorities.”
Dear Valued Customer,

The Maryland Transportation Authority (MDTA) is working enthusiastically to meet the goals set forth by Governor Hogan and Transportation Secretary Rahn to provide a safe, reliable, and affordable network of tolled highways, bridges and tunnels that support mobility, economic development and job creation. The MDTA also provides law-enforcement support to our toll facilities and for MDOT’s Port of Baltimore and BWI Marshall Airport. Each of our employees plays a vital role in ensuring that our facilities, which are an essential part of Maryland’s transportation network, meet the growing needs of our citizens and visitors who travel them each year. We strive to provide world-class customer service and challenge each of our employees to exceed our customers’ expectations in all that they do.

The MDOT Excellerator Performance Management System provides us with valuable measurements of how well we are meeting our customers’ needs. This section of the Excellerator program is comprised of MDTA-specific performance measures that drive our daily and long-term business decisions. Achieving these results can only come from the direct and active involvement of our employees in developing, implementing and reviewing strategies to exceed our customers’ expectations.

We appreciate the opportunity to be a part of this program, which helps us identify where we are doing well and where we need to improve the way we do business. Using this valuable feedback, we are taking the concrete steps to preserve our infrastructure, ensure solid customer communications, improve safety, increase efficiency and deliver consistently improving results to the citizens we serve.

Kevin C. Reigrut
Executive Director
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<th>Driver</th>
</tr>
</thead>
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<td>Annually (October)</td>
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<td>Quarterly</td>
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Every MDOT employee is responsible for delivering exceptional customer service by providing customers with respectful, timely and knowledgeable responses to all inquiries and interactions.

RESULT DRIVER:
Leslie Dews
Motor Vehicle Administration (MVA)
Performance Measure MDTA 1.1
Response Time for Messaging Unplanned Events/Crashes

The purpose of this measure is to assess how quickly MDOT notifies the traveling public via Dynamic Messaging Signs (DMS) once there is an unplanned event or incident. Earlier notification alerts the public of an issue and allows the traveler to plan better, whether it is to make arrangements for extra travel time or to plan a different route. Early communication and real-time information will also help keep the traveling public more calm and collected during an incident.

The University of Maryland owns the data and has developed a report for MDTA and SHA that provides the response time.

MDTA and SHA have met to develop a consistent measurement for response time in alerting the public through DMS. The MDTA has streamlined the steps for entering information into CHART, which contains pre-established DMS plans. The operators use these DMS plans to put the message on the signs as quickly as possible and keep the traveling public alerted.

Chart 1.1.1: Average Response Time for Messaging Unplanned Events or Crashes CY2015-CY2017

<table>
<thead>
<tr>
<th>Quarter</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q1</td>
<td>4.53</td>
<td>3.82</td>
<td>3.92</td>
</tr>
<tr>
<td>Q2</td>
<td>4.36</td>
<td>3.44</td>
<td>3.27</td>
</tr>
<tr>
<td>Q3</td>
<td>4.18</td>
<td>3.13</td>
<td>3.92</td>
</tr>
<tr>
<td>Q4</td>
<td>3.86</td>
<td>3.27</td>
<td>4.18</td>
</tr>
</tbody>
</table>
MDOT receives resources from customers and they expect products and services in return. To better serve customers, MDOT must maximize the value of every dollar we spent.

RESULT DRIVER:
Corey Stottlemyer
The Secretary’s Office (TSO)
PERFORMANCE MEASURE MDTA 2.1
MDTA Total Investment Return

This performance measure examines the total return performance of the agency’s combined investment accounts versus the Maryland Local Government Investment Pool during a trailing 12-month period.

The metric measures results for active investment management versus a more passive approach in a short-term investment alternative. As a proxy for a passive management approach, the Maryland Local Government Investment Pool (MLGIP) is not impacted by price volatility associated with interest rate risk related to its short-term maturity profile. It measures total return performance returns on a consolidated basis versus the MLGIP benchmark for various categories of accounts including Debt Service Reserves, Operating and Maintenance Reserves, the General fund, Debt Service accounts, and Capital accounts.

Total return performance is reported monthly to the Board relative to various bond market benchmark indices, which are utilized to gauge the relative returns of internal investments and to understand portfolio risk and historical return volatility. The agency’s active approach to investing results in multiple investment strategies for unique types of accounts, including Matched Funding for Debt Service and Capital accounts, as well as total return strategy for certain reserves and unrestricted funds. Total return strategy considers risk/return within the context of return volatility and long-term investment returns on cash. Total return performance measurement helps management optimize the strategy with consideration for the tradeoff between volatility and returns. It also aids in understanding the cost of carry associated with debt, with recognition that investment returns help to offset interest expense and operating costs.

For perspective on long-term historical returns for a longer-term portfolio, a 1-3 year Agency index has outperformed the MLGIP in 21 out of the last 27 years. The average annual outperformance for the 27 years is 1.44 percent.

The investment portfolio has outperformed the MLGIP in eleven of the last twelve periods, but the sharp rate rise in November 2016 has temporarily hurt relative returns for the trailing 12-month period through January 2017.
As interest rates rise, bond prices fall and portfolio returns may be temporarily diminished.

Over the last 40 years since 1977, a 1-3 year Agency index has not experienced any negative annual returns.

Over the last 27 years of MLGIP history, the 1-3 year Agency index outperformed the MLGIP in 21 of those years.

Average annual outperformance over the 27 year history is 1.44%, which equates to an additional $1.44 million of annual income for each $100 million invested.
Use Resources Wisely
MDOT will not compromise on a commitment to continually improve the safety and security of customers and partners in everything the Agency does.

RESULT DRIVER:
Sarah Clifford
*Maryland Transportation Authority (MDTA)*
Provide a Safe and Secure Transportation Infrastructure

PERFORMANCE MEASURE MDTA 3.1
Time of Notification of Unacceptable Guardrail to Return to Service

The purpose of this measure is to track the time between the notification of unacceptable guardrail and repair performed (return to service). Guardrails are installed throughout all of MDTA facilities, and are one of the roadside safety pieces of hardware. When a defect (i.e. damage to the beam or end treatment) is identified by MDTA Operation, a notification is sent to MDTA OEC to begin the process of the repair under MR 2847.

Tracking of this item allows MDTA to evaluate the response time for the repairs and identify improvements needed to streamline the process.

In 2016, a total of 288 notifications were received and 266 repairs were made. Sixteen percent of the repairs were completed within 14 days or less and 45 percent of repairs were completed between 15 to 30 days. In total, 61 percent of the repairs were completed 30 days or less from the notification.

The first quarter of 2017, there was a total of 116 notifications and 110 repairs were made. Fifty-nine percent of the repairs were completed within 14 days or less and 34 percent of repairs were completed between 15 to 30 days. In total, 93 percent of the repairs were completed 30 days or less from the notification.

Scheduling and parts availability are identified as two of the main causes for time delays. Maintaining conversation between MDTA and contractor can improve on the repair days.
PERFORMANCE MEASURE MDTA 3.1
Time of Notification of Unacceptable Guardrail to Return to Service

Chart 3.1.1: Days between Notification and Guard Rail Repair CY2016-CY2017

<table>
<thead>
<tr>
<th>Year/Quarter</th>
<th>≤ 14 Days</th>
<th>15 to 30 Days</th>
<th>&gt; 30 Days</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q2 2016</td>
<td>3</td>
<td>21</td>
<td>14</td>
</tr>
<tr>
<td>Q3 2016</td>
<td>19</td>
<td>66</td>
<td>7</td>
</tr>
<tr>
<td>Q4 2016</td>
<td>22</td>
<td>80</td>
<td></td>
</tr>
<tr>
<td>Q1 2017</td>
<td></td>
<td>7</td>
<td>40</td>
</tr>
</tbody>
</table>
Provide a Safe and Secure Transportation Infrastructure
MDOT will deliver transportation solutions on time and within budget. We will use strategies to ensure that the transportation solution meets the needs of customers and eliminates unnecessary costs.

RESULT DRIVER:
Jason Ridgway
*State Highway Administration (SHA)*
PERFORMANCE MEASURE MDTA 4.1
Video Tolls Per 1,000 Transactions

Video Tolls are more costly to the public, as significant discounts are offered for E-ZPass usage and frequent commuters. They are also the most expensive method of collection since only a percentage of what is billed is collected. A decrease in this measure will allow MDTA to pass the cost savings back to our customers.

The measure has remained the same as the last quarter. As of FY 2017-Q3 there are 43 video tolls per 1000 transactions, which is the same as FY 2017-Q2. MDTA will continue to market the benefits of E-ZPass and disadvantages of Video Tolling, and are promoting the use of E-ZPass when assisting customers referred to MVA or CCU.

Chart 4.1.1: Number of Video Toll Transactions per 1,000 Transactions
FY2015-FY2017

NATIONAL BENCHMARK:
32 (weighted benchmark using 40 from Virginia’s AET facility and 14 from New Jersey’s non-AET facilities as 70% of Maryland video tolls come from Maryland AET facilities and 30% non-AET or 70% of 40 = 28 and 30% of 14 = 4.2, 28 + 4.2 = 32.2).
MDOT will provide an easy, reliable transportation experience throughout the system. This includes good connections and world class transportation facilities and services.

RESULT DRIVER:
Phil Sullivan
Maryland Transit Administration (MTA)
Provide an Efficient, Well-Connected Transportation Experience

**TBU COORDINATOR:**
David K. Greene
Maryland Transportation Authority (MDTA)

**PERFORMANCE MEASURE DRIVER:**
Scott Jacobs
Maryland Transportation Authority (MDTA)

**PURPOSE OF MEASURE:**
To track the number or percentage of customers using the MDTA website as an option to pay their Notice of Toll Due (NOTD).

**FREQUENCY:**
Quarterly

**DATA COLLECTION METHODOLOGY:**
Data is collected by E-ZPass Ops from the database. Payments made on the web will be compared to total payments made for the period.

**NATIONAL BENCHMARK:**
63% - Based upon 2015 USPS survey of people paying their bills using the mail (37%).

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**PERFORMANCE MEASURE MDTA 5.1**
Percentage of Customers Paying Video Tolls via MDTA Website

Web payment is the most convenient method for customers. It is available 24/7, does not require waiting in line/phone and saves money by not requiring the purchase of stamps or checks. Web payment is also the most cost effective method of collection for MDTA since additional expense is needed to support the Customer Service Center, Stop in Centers and processing of cash collection. An increase in this measure will allow MDTA to pass the cost savings back to customers.

Currently MDTA is trending positively with an increase since the last quarter. As of FY 2017-Q3 65 percent of payments are made online. This is an increase of 1 percent from FY 2017-Q2. The payment level from prior year was inflated due to the waiver period.

Currently the mobile web design efforts are in the detailed design phase.

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**Chart 5.1.1: Percentage of Customers Paying Video Tolls via MDTA website FY2015-FY2017**

- Q1 2015: 58%
- Q2 2015: 60%
- Q3 2015: 63%
- Q4 2015: 62%
- Q1 2016: 63%
- Q2 2016: 71%
- Q3 2016: 67%
- Q4 2016: 66%
- Q1 2017: 65%
- Q2 2017: 64%
- Q3 2017: 65%
- Goal: > 63%
Provide an Efficient, Well-Connected Transportation Experience

**PERFORMANCE MEASURE MDTA 5.2**

**E-ZPass Transactions Per 1,000 Transactions**

E-ZPass Tolls are the least costly to the public, as significant discounts are offered for E-ZPass usage and frequent commuters compared to the base cash or video tolls rates. Currently MDTA collects 99.9% of all E-ZPass tolls Image Rejects, negative balance to -$14.99, an increase in this measure will allow MDTA to pass the cost savings back to customers.

Currently the measure is trending positively with an increase over the past year. As of FY 2017-Q3 there were 793 transactions per 1000, an increase of 11 from FY 2016-Q3. Trends are affected by high video toll volume on the ICC (16 percent) and cash usage is also cyclical and higher during 1st and 4th quarters.

Currently MDTA is marketing the benefits of E-ZPass and disadvantages of Video Tolling and promoting toll discounts, payment convenience and faster passage through toll plazas. The Agency is expanding OTG Device sales to additional state agencies and retailers and continues to promote a fee free E-ZPass account for Maryland residents. The ATI Hub implementation has been approved and a change order is in progress to send email notifications for low and negative balance customers. Our new waiver guidelines have educational aspects to encourage E-ZPass usage.

**TBU COORDINATOR:**
David K. Greene
Maryland Transportation Authority (MDTA)

**PERFORMANCE MEASURE DRIVER:**
Scott Jacobs
Maryland Transportation Authority (MDTA)

**PURPOSE OF MEASURE:**
To track the penetration of E-ZPass in an effort to more easily move traffic through toll facilities.

**FREQUENCY:**
Quarterly

**DATA COLLECTION METHODOLOGY:**
E-ZPass Ops will extract the E-ZPass and total transaction statistics from the database for the period.

**NATIONAL BENCHMARK:**
800 - Based upon 2015 statistics from New Jersey (794), New York (833), and Pennsylvania (760)
Provide an Efficient, Well-Connected Transportation Experience

PERFORMANCE MEASURE MDTA 5.2
E-ZPass Transactions Per 1,000 Transactions

Chart 5.2.1: Number of E-ZPass Transactions per 1,000 Transactions FY2015-FY2017

<table>
<thead>
<tr>
<th>Year/Quarter</th>
<th>Q3</th>
<th>Q4</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
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<tr>
<td>2015</td>
<td>774</td>
<td>749</td>
<td>745</td>
<td>763</td>
<td>782</td>
<td>765</td>
<td>757</td>
<td>780</td>
<td>793</td>
</tr>
<tr>
<td>2016</td>
<td>Goal, &gt; 800</td>
<td></td>
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</table>
Be Fair and Reasonable to Our Partners

MDOT receives resources from customers and they expect products and services in return. To better serve customers, MDOT must maximize the value of every dollar we spent.

RESULT DRIVER:
Corey Stottlemyer
*The Secretary’s Office (TSO)*
**PERFORMANCE MEASURE MDTA 7.1**

The number of IFMIS matched payments

MBE payments are reviewed and verified by either iFIMIS or the Compliance Officer, through reconciliation or through a manual reconciliation. A payment is matched when 3 or more categories are identified with matching information: invoice number, check number and payment amount. Ensuring correct and timely payment is important to MDTA because it allows fair and reasonable service to partners.

- Verified Payment: A payment that has been matched by the iFIMIS system
- Reconciled Payments: Reviewing individual payments reported by the MBE subcontractor and Prime contractor and looking for an category to match the payments
- Manual reconciling payments: Comparing the total dollars reported as paid to each MBE subcontractor in the Prime contractors report, in the MBE subcontractors report and in the MBE database. Identifying any discrepancies reported and recorded.

MDTA currently has an 8 percent of verified payments that are matched by the 3 categories: invoice number, check number and payment amount, and 13 percent of the payments match on 2 of the 3 categories. After payments have been matched by iFIMIS with either a 2 or 3 way match, the compliance officers begin the manual reconciliation process. During this process, compliance officers contact the contractors through letters, email and phone calls. The contractors are provided with supplemental information and instructions on how to properly enter the payment verification form.

MDTA has established an aspirational goal of 85 percent, but are researching counterparts throughout the country and their verification compliance. Based on this research, MDTA's goal may change.
PERFORMANCE MEASURE MDTA 7.1
The number of IFMIS matched payments

Chart 7.1.1: MDTA Payment Verification by IFMIS

- 79% Matched on 2 Categories
- 8% Percentage Unmatched
- 13% Percentage 3 Way Match

Be Fair and Reasonable to Our Partners
Be Fair and Reasonable to Our Partners
TANGIBLE RESULT #9

Be a Good Steward of Our Environment

MDOT will be accountable to customers for the wise use of limited resources and impacts on the environment when designing, building, operating and maintaining a transportation system.

RESULT DRIVER:
Dorothy Morrison
The Secretary’s Office (TSO)
PERFORMANCE MEASURE MDTA 9.1
Percent of Vehicles with Overdue Preventive Maintenance

The Preventive Maintenance (PM) Program at the MDTA is designed to insure preventive maintenance is performed that will support efficient and effective vehicle/equipment service on a daily basis. This leads to reliability, operating efficiency and optimizes the number of vehicles/equipment available to meet service demands for MDTA Operations, Police, Engineering, and Maryland State Police (M Barrack).

These objectives must be achieved with proper balance of vehicle/equipment preventive maintenance and fiscal constraints. It is recognized that preventive maintenance has associated costs however, vehicle/equipment resources are a significant investment and must be protected.

Vehicles that exceed the required 4,500 mile PM marker are considered to be in the critical zone and where supervisors receive an e-mail marked in red. MDTA goal is 2 percent or less of vehicles reaching the critical zone. Currently, MDTA has on average 97 percent of the fleet in non-critical status, allowing for more vehicle availability to meet customer needs. For January – March, 2017 MDTA continued to maintain a 97 percent rate of fleet equipment in non-critical status.

MDTA was able to increase the vehicle replacement mileage from 100,000 to 150,000 through its PM program without compromise to safety and equipment availability. This extends the life of the vehicle while avoiding overall replacement costs.
PERFORMANCE MEASURE MDTA 9.1  
Percent of Vehicles with Overdue Preventive Maintenance

- MDTA PM’s are performed every 4,000 miles, and/or 200 hours, and/or 1 year; whichever measure comes first.
- The HEMS determines the PM interval based on mileage and or hours (A,B, or C)
- Along with PM’s Winter Inspections are held annually that include all Snow Removal Equipment.
- MDTA has 6 types of equipment:
  - Heavy Duty – Dumps, Tractors, Loaders, etc. - 301
  - Light Duty – SUV’s, Sedans, Light Trucks, etc. - 533
  - Marine – Boats. - 11
  - Portable & Standby Equipment – Generators. - 29
  - Towable Equipment – Trailers, Chippers, etc. - 28
  - MC – Motorcycles. – 10

Chart 9.1.1: MDTA Fleet in Non-Critical Status CY2016-CY2017
PERFORMANCE MEASURE MDTA 9.1
Percent of Vehicles with Overdue Preventive Maintenance

Chart 9.1.2: Preventive Maintenance (PM) Performance, Feb 2016-Mar 2017
PERFORMANCE MEASURE MDTA 9.1
Percent of Vehicles with Overdue Preventive Maintenance

Chart 9.1.3: Percentage of Preventive Maintenance - Critical vs Non Critical CY2016-CY2017

Be a Good Steward of Our Environment
All Electronic Tolling (AET) – Collection of tolls at highway speeds using E-ZPass transponders or video tolling; no toll booths or cash collection.

Annual Attainment Report on Transportation System Performance – Pursuant to Transportation Article Section 2-103.1 of the Annotated Code of Maryland, the State is required to develop or update an annual performance report on the attainment of transportation goals and benchmarks in the Maryland Transportation Plan (MTP) and Consolidated Transportation Program (CTP). The Attainment Report must be presented annually to the Governor and General Assembly before they may consider the MTP and CTP.

Calendar Year (CY) – The period of 12 months beginning January 1 and ending December 31 of each reporting year.

Coordinated Highways Action Response Team (CHART) – CHART is an incident management system aimed at improving real-time travel conditions on Maryland’s highway system. CHART is a joint effort of the State Highway Administration, Maryland Transportation Authority and the Maryland State Police, in cooperation with other federal, state and local agencies.

Consolidated Transportation Program (CTP) – A six-year program of capital projects, which is updated annually to add new projects and reflect changes in financial commitments.

Fiscal Year (FY) – A yearly accounting period covering the time frame between July 1 and June 30 of each reporting year.

MPA General Cargo – Foreign and domestic waterborne general cargo handled at the public (MPA) terminals.

Port of Baltimore Foreign Cargo – International (Foreign) cargo handled at public and private terminals within the Baltimore Port District. This includes bulk cargo (e.g., coal, sugar, petroleum, ore, etc. shipped in bulk) and all general cargo (e.g., miscellaneous goods shipped in various packaging).

MAA – Maryland Aviation Administration operates Baltimore/Washington International Thurgood Marshall Airport (BWI Marshall) and Martin State Airport, a general aviation/reliever airport northeast of Baltimore.

MDTA – Maryland Transportation Authority operates and maintains the State’s eight toll facilities.

Mode - Form of transportation used to move people or cargo (e.g., truck, rail, air).

MPA – Maryland Port Administration promotes the Port of Baltimore as a leading east coast hub for cargo and cruise activity.

MTA – Maryland Transit Administration provides Local Bus, Light Rail, Metro Rail, Paratransit services and regional services through commuter rail (MARC) and Commuter Bus, as well as grant funding and technical assistance.

MVA – Motor Vehicle Administration serves as the gateway to Maryland’s transportation infrastructure, providing a host of services for drivers and vehicles, including registration, licensing and highway safety initiatives.

SHA – State Highway Administration manages the State’s highway system which includes 17,117 lane miles of roads and 2,564 bridges

TBU – Transportation Business Unit

TSO – The Secretary’s Office

Vehicle Miles of Travel (VMT) – A measurement of the total miles traveled by all vehicles.