
Intergovernmental Cooperative Purchasing Agreement award approved at Board of Public Works on February 7, 2018, Item 1-E

The Maryland Department of Transportation Maryland Aviation Administration (MDOT MAA) is purchasing a 2017 Prinoth Husky Snow Cat from Fortbrand Services, Inc., for the total price of \$231,547 using an intergovernmental agreement between Minnesota State Contract and Fortbrand Services, Inc., Contract No. 120911, effective April 1, 2017 through March 31, 2018. The Contract provides the 2017 Prinoth Husky Snow Cat for a total price of \$231,547.

September 21, 2016, MDOT MAA advertised on eMaryland Marketplace a solicitation for the purchase and delivery of one 2016/17 Snow Cat. Five bids were received with the lowest responsive bid price of \$313,800 from a responsible bidder. Subsequent to contract award, funding was cut from MDOT MAA's capital budget for this procurement. Therefore, in accordance with the Code of Maryland Regulations (COMAR), Rejection of all Bids or Proposals, Section 21.06.02.02C(1)(b), all bids were rejected, and the procurement was canceled.

MDOT MAA has since been provided with funding to acquire the capital equipment requested by MDOT MAA's Field Maintenance Shop. The total price of \$231,547 for the 2017 Prinoth Husky Snow Cat equipment from the State of Minnesota Intergovernmental Cooperative Purchasing contract is less than the lowest bid received by MDOT MAA during an open competitive procurement, therefore MDOT MAA considers the price on the State of Minnesota Contract fair and reasonable.

Participating with the Minnesota State Contract in the procurement of the 2017 Prinoth Husky Snow Cat will allow MDOT MAA to purchase the required specialized equipment for MDOT MAA Field Maintenance in an expeditious manner.

As stated in COMAR 21.05.09.05:

“Before awarding or participating in an intergovernmental cooperative purchasing agreement, the procurement officer shall obtain the approval of the primary procurement unit head, and any other approvals required under this title.”

MDOT MAA received approval from MDOT. MDOT MAA is awarding the intergovernmental procurement to Fortbrand Service, Inc. at a price of \$231,547. Contract No 120911 – Fortbrand Services, Inc., has been procured pursuant to COMAR 21.05.09, Intergovernmental Cooperative Purchasing. Utilizing the Intergovernmental Cooperative Purchasing Agreement is in the best interest of the State and will allow MDOT MAA to realize a savings of both time and money in obtaining the equipment, promote administrative efficiencies and intergovernmental cooperation. It is not intended as a means to evade the purpose set forth under COMAR 21.01.01.03 or State Finance and Procurement, § 13-110.

Linda D. Dangerfield, CPPB
Chief Procurement Officer
Office of Procurement, MDOT MAA

