

MARYLAND ZERO EMISSION

Electric Vehicle Infrastructure Council

March 17, 2021

Agenda

- Welcome and Announcements
- Public Comments
- Utility Pilot Program Updates and Discussion
- Fuel Cell Electric Vehicle Update
- State Agency Updates
- Communications Working Group Update
- Legislative Working Group Update
- Closing Remarks



Welcome and Announcements

Deputy Secretary Lewis, MDOT

Public Comments

Utility Pilot Program Discussion

Virginia Burke, MDOT

PHI

Challenges

- Multifamily properties are concerned about electricity use
- Some properties determine the cost of facility upgrades required are not worth the addition of EVSE
- Multifamily properties worry about the maintenance and operation of the EVSE and coordinating resident use
- Some facilities cannot handle the additional electricity load

Asks

- Share a list of contacts or make introductions for all major management companies registered in Maryland
- Assistance with an outreach campaign to communicate existing state and utility incentives
- Develop and hold educational sessions for multifamily buildings to learn EVSE best practices
- Explore policies that provide financial incentives for properties that require upgrades to their facilities for EVSE

MARYLAND DEPARTMENT OF TRANSPORTATION

BGE

Challenges

- The upfront cost of EVSE and determining who pays for the electricity
- Selecting station locations and determining the billing process for charging locations with assigned parking
- COVID impact on marketing campaigns

Asks

- Collaborate on utility suggestions, semi-annual reports, and provide letters of support to the PSC
- Introductions to property owners and developers to establish outreach support across multiple utility service territories
- Work on coordination with dealerships and MVA to obtain information regarding EV registration at multifamily addresses



Potomac Edison

Challenges

- There are few EV drivers in Potomac Edison's service territory
- •No residential EVSE applications from Garrett County and minimal activity from Allegany and Washington Counties
- Cost of hardware and installation, as well as maintenance
- Limited customer EVSE knowledge
- Limited education and outreach budget

Asks-

- Promote EV ownership and multifamily rebates across Potomac Edison's service territory through advertising, media, events, and webinars
- Share landlord, developer, HOA, electrician, and others' contact information with Potomac Edison or Electric Auto Association
- Increase education and contacts related to EVSE purchase, installation, and utility bills at multifamily locations
- •Potomac Edison has been sharing the multifamily case studies from the MarylandEV.org website



Fuel Cell Electric Vehicle Update

Bob Wimmer, Toyota North America Deputy Secretary Lewis, MDOT

State Agency Updates

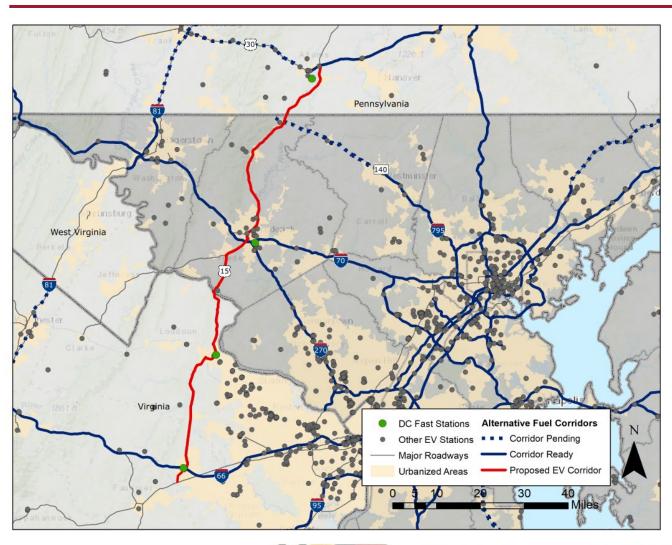
MDOT

MEA

MDE

Other State Agencies

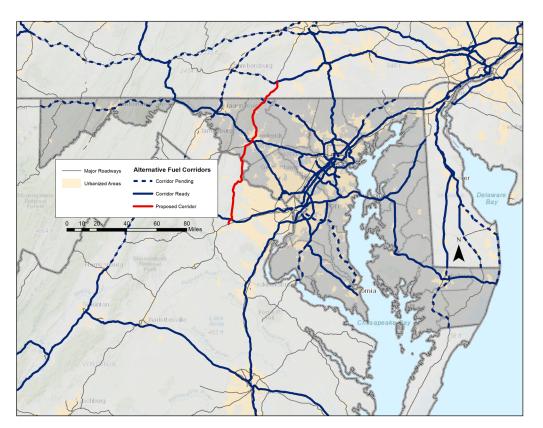
MDOT - EV Alternative Fuel Corridor Nomination



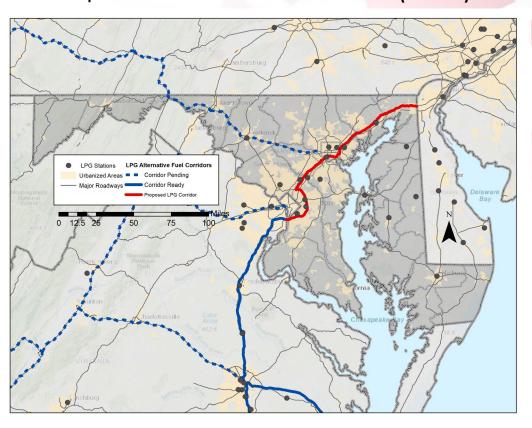
- US 15
- From US 30 (Gettysburg, PA)
 to US 29 (Gainesville, VA)
- Joint Nomination with Pennsylvania & Virginia

MDOT - Alternative Fuel Types in Maryland

Electric Vehicles



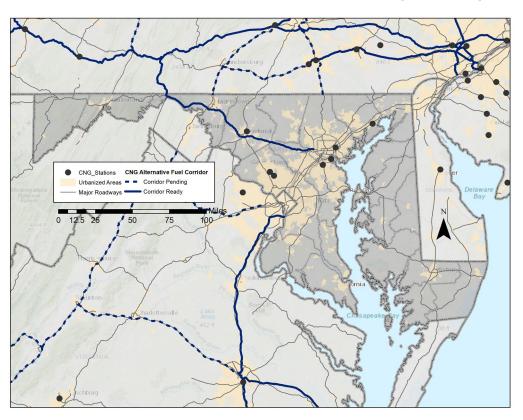
Liquified Petroleum Gas (LPG)



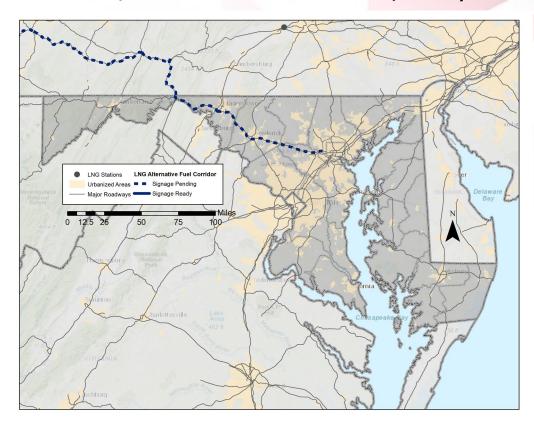


MDOT - Alternative Fuel Types in Maryland

Compressed Natural Gas (CNG)



Liquified Natural Gas (LNG)





MDOT - Hydrogen Alternative Fuel Corridor



Source: FHWA Hydrogen (HY-Round 1,2,3,4, and 2020 Refresh)

Corridor Ready Designation

- Minimum of 2 stations
- < 100 Miles between stations
- < 5 Miles from AFC

Corridor Pending Designation

- Minimum of 2 stations*
- > 100 Miles between stations
- < 5 Miles from AFC
- * If there are no alternative fuel stations located along proposed corridor, a plan and detailed timeline for build-out of the infrastructure must be submitted.



MEA Program Updates

EVSE Rebates

- \$539,174 for 947 residential EVSE
- \$737,804 for 237 commercial EVSE

Totaling: \$1,276,978 and 1,211 chargers

Clean Fuels Incentive Program (CFIP) Awards

- Fleet Alternative Fuel Vehicles
 - Highland Electric Transportation: \$817K for 19 electric school buses (MCPS)
 - <u>Jubb's Bus Service:</u> \$190,850 for 11 propane autogas school buses
 - Peapod Digital Labs: \$100K for 2 electric delivery step-vans
- Publicly Available Alternative Fuel Infrastructure
 - EVgo: \$156K for 4 DCFC at 2 locations in Bethesda area
 - EVI: \$109,915 for 2 DCFC in Chestertown

Clean Fuels Technical Assistance (CFTA) Program Update:

- Rockville, Cumberland, Laurel (EV), Baltimore City (biodiesel)
- Expect reports to be made available by the end of March



MDE Program Updates

Volkswagen Settlement Updates

- Charge Ahead Grant Program
 - 21 Locations/proposals received
 - Total funds requested: ~\$1.16 million
- Electric Corridor Grant Program
 - 35 Proposals received
 - Total funds requested: ~\$10.2 million



Other State Agency Updates

PSC, DGS, MDP

Communications Working Group Update

Virginia Burke, MDOT

Carrie Giles, ICF supporting MDOT

Maryland EV Website Analytics

February 1 – February 28, 2021

Page Views: 2,380

Audience Overview:

Search Traffic: 61%

Referral Traffic: 13%

Direct Traffic: 28%

Top Referral Traffic:

- 1. pepco.com: 25%
- 2. bge.com: 21%
- 3. firstenergycorp.com: 11%
- 4. delmarva.com: 9%
- 5. Facebook.com: 10%
- 6. mdot.maryland.gov: 9%

Top Pages Visited:

- 1. Incentives: 1,065 (45%)
- 2. Homepage: 585 (25%)
- 3. Charging: 243 (10%)
- 4. ev-101: 139 (6%)
- 5. hydrogen-101: 62 (3%)
- 6. local_ev_resources: 53 (2%)
- 7. charging/afdc-map: 41 (2%)
- 8. resources: 33 (1%)
- 9. resources/useful-links: 28 (1%)



Maryland EV Social Media Post Examples



Published by Crowdfire Pl - 4 February - 3

As part of the EV Driven Program, Potomac Edison has installed four new electric vehicle fast charging stations in Hancock and McHenry.

The program will install 59 EV charging stations across Maryland – including 20 fast charging stations, capable of charging 80% of EVs within an hour.

Learn more at

https://www.prnewswire.com/.../potomac-edison-installs-first-...

#MarylandEV #EV #EVCharging





The scorecard evaluates states based on EV infrastructure development, incentives, equity efforts, and more.

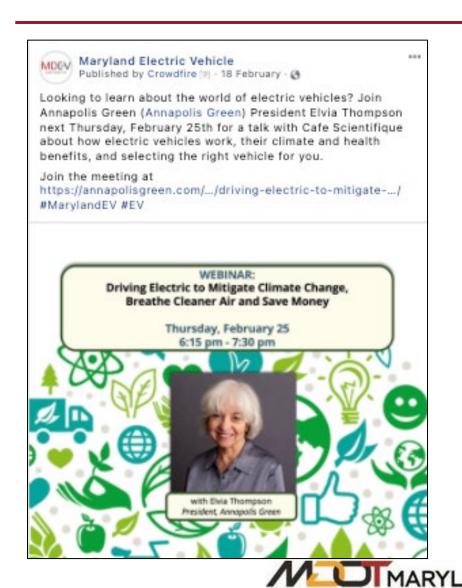
Read the full report at

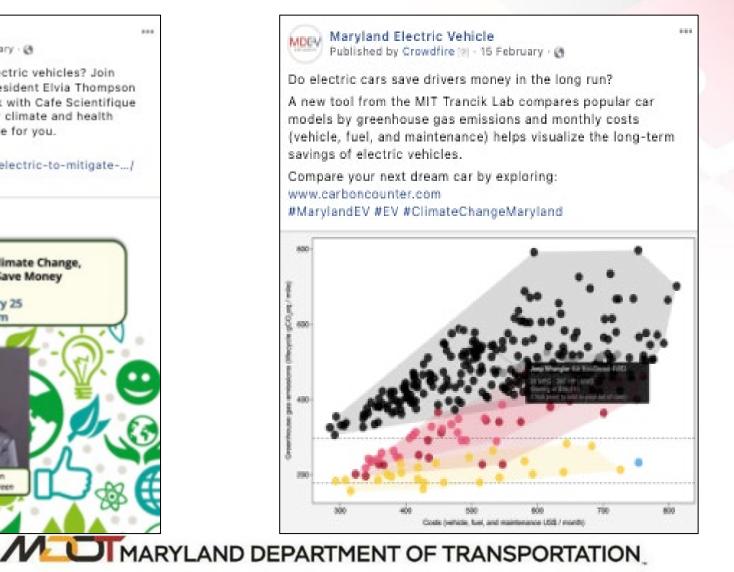
https://www.aceee.org/electric-vehicle-scorecard





Maryland EV Social Media Post Examples





Legislative Working Group Update

Kevin Miller, ChargePoint

Letters of Support

Bill #	Bill Title	Sponsor	ZEEVIC Letter Submittal Date	Notes
<u>HB0110</u> (SB0144)	Electric Vehicle Recharging Equipment for Multifamily Units Act	Delegate Korman	1/22/2021	Crossed Over
<u>SB0144</u> (<u>HB0110</u>)	Electric Vehicle Recharging Equipment for Multifamily Units Act	Senator Guzzone	1/22/2021	
SB0315	Vehicle Laws - Plug-In Electric Drive Vehicles - Reserved Parking Spaces	Senator Young	1/22/2021	
<u>HB480</u>	Plug-In Electric Drive Vehicles – Reserved Parking Spaces	Delegate Barve	1/22/2021	
<u>HB0044</u>	Clean Cars Act of 2021	Delegate Fraser-Hidalgo	1/26/2021	
<u>HB30</u>	Public Utilities – Office of Climate Counsel – Establishment (Climate Counsel Act)	Delegate Korman	2/2/2021	Crossed Over
<u>HB0784</u>	Residential Construction - Electric Vehicle Charging	Delegate Terrasa	2/12/2021	Crossed Over
<u>HB0832</u>	Public Utilities – Electric School Bus Pilot Program	Delegate Fraser-Hidalgo	2/15/2021	



Closing Remarks – Deputy Secretary Lewis

Next Meeting May 2021