

PROCUREMENT OFFICER'S DETERMINATION

CONTRACT NO. MAP6104542

**OSHKOSH STINGER 6X6 AIRCRAFT RESCUE FIREFIGHTING VEHICLE
AT
BALTIMORE/WASHINGTON INTERNATIONAL THURGOOD MARSHALL AIRPORT**

November 13, 2020

Procurement Method:

In accordance with State Procurement Regulations COMAR 21.05.09.04, the Maryland Department of Transportation Maryland Aviation Administration (MDOT MAA) Procurement Officer has determined that it would be in the best interest of the State to procure an Oshkosh Stinger 6x6 Aircraft Rescue Firefighting Vehicle (ARFF) from the Houston/Galveston Area Contract (HGAC) Buy:

- Contract No. FS12-19 – Oshkosh Airport Products, LLC via Intergovernmental Cooperative Purchase Method

HGAC Buy strives to make the governmental procurement process more efficient by establishing competitively priced contracts for goods and services. This contract is available to authorized parties, including institutions of higher education, cities and counties, other political subdivision or special districts, and nonprofit corporations. This contract has been awarded by virtue of a public competitive procurement process and compliant with state statutes.

Background:

The current 2005 E-One Aircraft Rescue Firefighting (ARFF) Vehicle is 15 years old. The ARFF vehicle provides Baltimore/Washington Thurgood Marshall (BWI Thurgood Marshall) Airport Fire Rescue Department (FRD) with the ability to maintain in service apparatus to meet the agreed staffing for D Index airports. In 2016 new National Fire Protection Association (NFPA) standards for emergency apparatus were issued, due to the age of this vehicle it does not meet the new safety requirements.

One of the most important capital assets of BWI Thurgood Marshall Airport FRD is a fleet of reliable fire equipment. The FRD depend heavily on the performance capabilities of these vehicles when delivering emergency services to protect life, property and the environment. If these services are to be provided without interruption, the fleet of fire equipment must be maintained in superior operating condition and should be promptly replaced when adequate performance levels can no longer be assured.

Finding of Fact:

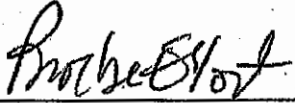
Contract No. FS12-19 between HGAC Buy and Oshkosh Airport Products, LLC., is effective December 1, 2019 through November 30, 2021. The contract provides the Oshkosh ARFF at a base price of \$856,692 with necessary options of \$283,853, HGAC Buy order processing charge of \$2,000, radios, installation and delivery charge of \$22,760 and price discount of \$117,002 for a total configured price of \$1,048,303. The lead time of this equipment is 365 days after receipt of order.

Through market research MDOT MAA found an invitation for bids from the City of Palm Springs, State of California; opened on April 25, 2020 for an Aircraft Rescue Firefighting Vehicle for a total price of \$1,530,369 compared to the total price of \$1,048,303 from the HGAC Buy Contract. MDOT MAA also compared the base price in the amount of \$877,775 of a similar ARFF vehicle, from Plattsburg International Airport, State of New York competitively bid contract to the base price of \$856,692 from the HGAC Buy contract and determined MDOT MAA is receiving the best price.


Conclusion:

MDOT MAA has obtained funds approval from MDOT MAA Capital Programs to acquire the ARFF vehicle requested by MDOT MAA FRD. Contract No. FS12-19 – Oshkosh Airport Products, LLC has been procured pursuant to COMAR 21.05.09, Intergovernmental Cooperative Purchasing. Utilizing this procurement method will allow MDOT MAA to realize a savings of both time and money in obtaining the specialized equipment. This action is in the best interest of the State and will promote administrative efficiencies and intergovernmental cooperation.

It is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03 or State Finance and Procurement, Section 13-110.

 11/13/20

Phoebe Yost, CPPO, CPPB Date
Procurement Officer

 11/19/2020

Wayne S. Rennell, A.A.E Date
Chief, Operations and Maintenance