

**PROCUREMENT OFFICER'S DETERMINATION
CONTRACT NO. R6041907, ELLIOTT HIREACH V60F BUCKET TRUCK
MARTIN STATE AIRPORT**

May 26, 2021

Procurement Method:

In accordance with State Procurement Regulations COMAR 21.05.09.04, the Maryland Department of Transportation Maryland Aviation Administration's (MDOT MAA) Procurement Officer has determined that it would be in the best interest of the State to procure an Elliott HiReach V60F Bucket Truck from the below Sourcewell Contract:

- Contract No. 012418-EEC –Elliott Equipment Company via Intergovernmental Cooperative Purchase Method

Sourcewell strives to make the governmental procurement process more efficient by establishing competitively priced contracts for goods and services. This contract is available to authorized parties, including institutions of higher education, cities and counties, other political subdivision or special districts, and nonprofit corporations. This contract has been awarded by virtue of a public competitive procurement process and compliant with state statutes.

Background:

The purchase of this Elliott HiReach V60F Bucket Truck will replace a 27-year-old 1994 Chevrolet utility bucket truck #9895. The equipment has reached its useful life and parts are no longer available. Additionally, the equipment has exceeded the replacement criteria in DBM's policy for mileage, age, maintenance and repair cost.

This equipment is used to respond to emergency and routine/repair work such as electrical, signage, post, hanger, and antenna repairs at Martin State Airport (MTN). Additionally, the equipment is utilized in the Movement Area and Air Operations Area of MTN to maintain contact with the FAA Control Tower. Use of the equipment is also required during adverse weather conditions to assist with keeping MTN operational during emergency events. Repair work is primarily on the runways, taxiways, public roadways, parking lots, ramp areas, and hangers at MTN. The equipment is also operated on unimproved terrain areas and subject to normal wear and tear.

The replacement of this equipment is essential for maintaining safe and efficient operations at MTN. This equipment has become unreliable for use on the runway during normal air traffic operating hours, decreasing the efficiency to which work can be performed and limiting the capabilities of the MTN Ground Maintenance team. Failure to replace this equipment may cause severe inefficiencies in assigning and performing work by MTN Ground Maintenance team.

Finding of Fact:

Contract No. 012418-EEC between Sourcewell and Elliott Equipment Company, is effective March 14, 2018 through March 14, 2022. The contract provides the Elliott HiReach V60F Bucket Truck at a base price of \$109,150.00, the chassis at \$51,764.00, the necessary configured options listed below

at \$23,162.00, and freight at \$2,500.00 for a cost of \$186,486.00 minus the Sourcewell discount of \$13,231.20 for a total cost of \$173,344.80. The options include the following:

Bed	\$ 8,169.00
Lifting	\$12,028.00
Platform Accessories	\$ 1,266.00
PTO	\$ 1,699.00
Rear Bumper and Paint	\$ 0.00
Total Options	\$23,162.00

The lead time of this equipment is 150 days after receipt of order.

Through market research MDOT MAA found an invitation for bids No. IFB-20-806 from the City of Tulsa. This contract provides for a comparable ETI brand ETOMH55 model, 60-foot Bucket Truck with similar options, for the total configured price of \$208,747.69. Compared to the total configured price of \$173,344.80 from the Sourcewell Contract No. 012418-EEC, MDOT MAA will realize a great savings. Participating with Sourcewell in the procurement of the Elliott HiReach V60F Bucket Truck will allow the MDOT MAA Office of Grounds Maintenance to purchase the required equipment in an expeditious manner.

Conclusion:

MTN obtained fund approval from MDOT MAA Capital Programs to acquire the Elliott HiReach V60F Bucket Truck requested by MTN Grounds Maintenance. Contract No. 012418-EEC-Elliott Equipment Company has been procured pursuant to COMAR 21.05.09, Intergovernmental Cooperative Purchasing. Utilizing this procurement method will allow MDOT MAA to realize a savings of both time and money in obtaining the specialized equipment. It is in the best interest of the State and will promote administrative efficiencies and intergovernmental cooperation.

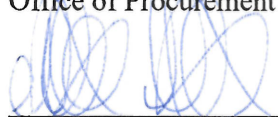
It is not intended as a means to evade the purposes set forth under COMAR 21.01.01.03 or State Finance and Procurement, Section 13-110.

Jimmie Michael 6/7/2021

Jimmie Michael Date
Procurement Officer
Procurement & Materials Management Section

Linda D. Dangerfield 5/26/2021

Linda D. Dangerfield, NIGP-CPP, CPPB
Chief Procurement Officer
Office of Procurement & Materials Management

 6/7/21
Al Pollard, A.A.E. Date

Chief, Division of MTN Operations & Maintenance