OUTLINE OF TOPICS

• Locating The Directory
• Common Ways to Search Directory
• Additional Ways to Search Directory
• Understanding Search Results
• Exporting Data
• Resources & Information
LOCATING THE DIRECTORY

www.mdot.maryland.gov – Select MBE in Toolbar

Small, Minority & Disadvantaged Business

Maryland's Official Certification Agency

The Maryland Department of Transportation (MDOT) is Maryland's official certification agency for the Minority Business Enterprise (MBE) Program, the Disadvantaged Business Enterprise (DBE) Program, the Airport Concessions Disadvantaged Business Enterprise (ACDBE) Program,
• The Directory of Certified Firms can be found on our Certification Management System homepage. marylandmdbe.mdbecert.com
**COMMON WAYS TO SEARCH DIRECTORY**

<table>
<thead>
<tr>
<th>NAICS Code(s)</th>
<th>Certified Programs</th>
<th>Minority Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Search the directory using NAICS Codes or product descriptions.</td>
<td>Search the directory for firms certified in one or multiple programs.</td>
<td>Search the directory for firms by their certified Minority Status.</td>
</tr>
<tr>
<td>Ex. Selecting 541330 or “Engineering” will return a list of all firms that have been certified with at least one NAICS code matching those parameters.</td>
<td>Ex. Selecting MBE will return a list of all firms that have been certified with at least one MBE NAICS code.</td>
<td>Ex. Selecting African American/Female will return a list of all currently certified firms with that status.</td>
</tr>
</tbody>
</table>

Search criteria can be used individually or in combination with others to refine your search results.
Firm Info - Search the directory for specific firms using information such as:

- Name
- Location (City, County, Zip Code, State, Phone Area Code)
- Gender
- Firms certified within a specific date range.
- Certification Number
- Contact Person/Owner

When executing your first search you will need to complete a reCAPTCHA.

Complete the reCAPTCHA below to access the search actions:
Other fields available to search the Directory

<table>
<thead>
<tr>
<th>Search by Certification Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>CERTIFICATIONS</td>
</tr>
<tr>
<td>- Airport Concessionaire Disadvantaged Business Enterprise (ACDBE)</td>
</tr>
<tr>
<td>- Disadvantaged Business Enterprise (DBE)</td>
</tr>
<tr>
<td>- Minority Business Enterprise (MBE)</td>
</tr>
<tr>
<td>- Small Business Enterprise (SBE)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Search by Business Name or DBA</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSINESS NAME/DBA</td>
</tr>
<tr>
<td>Tip: Try just a few letters of the firm's name.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Search by Business Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUSINESS DESCRIPTION</td>
</tr>
<tr>
<td>Tip: Try just a few letters of a keyword.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Search by Commodity Code</th>
</tr>
</thead>
<tbody>
<tr>
<td>COMMODITY CODES</td>
</tr>
<tr>
<td>Click to Lookup Commodity Codes</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Search by Contact Person</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTACT PERSON/OWNER</td>
</tr>
<tr>
<td>First Name</td>
</tr>
<tr>
<td>Last Name</td>
</tr>
<tr>
<td>Tip: Use the first letter.</td>
</tr>
<tr>
<td>Tip: Try the first few letters.</td>
</tr>
</tbody>
</table>
Search by Location

CITY
ZIP CODE
STATE
COUNTY
PHONE AREA CODE

Tip: Search for multiple zip codes by separating with commas.

Select one or more

Select one or more

Search by Reference

MINORITY STATUS
CERTIFIED SINCE
CERTIFICATION NUMBER

Between mm/dd/yyyy and mm/dd/yyyy

Select one or more
Enter a keyword in the Business Description field to search for firms with specific capabilities

Keyword Search Results

Ability to search by Commodity Code (or NACIS Code)
When you click “Click to Lookup Commodity Codes” the window expands to allow you to search for a specific code or keyword description, or to Browse Codes
Search Results from keyword NAICS description

To search for a specific NAICS keyword description, enter keyword and click “Search”
Click Browse Codes

<table>
<thead>
<tr>
<th>Actions</th>
<th>Code Type</th>
<th>Code</th>
<th>Code Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>238910</td>
<td>Blasting, building demolition</td>
</tr>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>238910</td>
<td>Building demolition</td>
</tr>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>238910</td>
<td>Concrete breaking and cutting for demolition</td>
</tr>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>238910</td>
<td>Demolition contractor</td>
</tr>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>238910</td>
<td>Demolition, building and structure</td>
</tr>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>238910</td>
<td>Hydrodemolition (i.e., demolition with pressurized water) contractors</td>
</tr>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>238990</td>
<td>Concrete sawing and drilling (except demolition)</td>
</tr>
<tr>
<td>Add</td>
<td>NAICS</td>
<td>562910</td>
<td>Mine reclamation services, integrated (e.g., demolition, hazardous material removal, soil remediation, revegetation)</td>
</tr>
</tbody>
</table>
Window expands with a list of High-level Code(s) and Description with the ability to drill down.

<table>
<thead>
<tr>
<th>Actions</th>
<th>Code Type</th>
<th>Code</th>
<th>Code Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>11</td>
<td>Agriculture, Forestry, Fishing and Hunting</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>21</td>
<td>Mining, Quarrying, and Oil and Gas Extraction</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>22</td>
<td>Utilities</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>23</td>
<td>Construction</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>31</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>32</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>33</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>42</td>
<td>Wholesale Trade</td>
</tr>
<tr>
<td>Drill Down Add</td>
<td>NAICS</td>
<td>44</td>
<td>Retail Trade</td>
</tr>
</tbody>
</table>
UNDERSTANDING SEARCH RESULTS

• Select "View" to see the detail for individual firms.
ALFREDO TRUCKING, INC.

Mr. ALFREDO ARGUMEDO

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ANNAPOLES JUNCTION, MD 20701

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FAX     301-497-4114
EMAIL   ALFREDOTRUCKING@VERIZON.NET
WEBSITE WWW.ALFREDOTRUCKING.COM
ETHNICITY Hispanic American

Commodity Codes

<table>
<thead>
<tr>
<th>Code</th>
<th>Certification Type</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>NAICS 484220</td>
<td>DBE       MBE   SBE</td>
<td>Specialized Freight (except Used Goods) Trucking, Local (SPECIFICALLY: TRUCK HAULING TO INCLUDE: AGGREGATE, SAND, ROCK, AND HAULING WASTE TO THE LANDFILL)</td>
</tr>
<tr>
<td>NAICS 488490</td>
<td>DBE       MBE   SBE</td>
<td>Other Support Activities for Road Transportation (Graduated effective 9/12/2017)</td>
</tr>
</tbody>
</table>

Additional Information

MINORITY STATUS Hispanic American
CERTIFIED SINCE 05/02/2005
CERTIFICATION NUMBER 05-205
EXPORTING DATA

Select "Download Search Results" to export the data needed.

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Download Search Results

You are about to export the search results. Your export will be generated in real-time from the directory. Depending upon the speed of your internet connection, the number of records, and the size of the export file, it may take a few minutes to generate and download the data.

**Alert:** The information provided in the file is not to be used for unsolicited advertising, spam, or any other unauthorized use. Your activities from IP number [obfuscated on this website] are tracked.

Include Commodity Codes in download

Download to Excel  Download to CSV
The information covered today will be included on the MDOT OMBE website by selecting "Resources and Information". It will be listed along with the Program and Procurement Resources.
MDOT WEBSITE

Procurement Resources

- MDOT SHA’s I-495-I-270 P3 Information Page
- County/City Purchasing & Procurement Resources
- E-Maryland Marketplace Advantage
- MDOT MBE/EEO Offices
- Procurement Technical Assistance Center (PTAC)
- Maryland Small Business Reserve Program (SBR)
For any questions contact:
mb@mdot.maryland.gov
410-865-1269
Thank You

MISSION STATEMENT
“The Maryland Department of Transportation is a customer-driven leader that delivers safe, sustainable, intelligent, and exceptional transportation solutions in order to connect our customers to life’s opportunities.”